



Company Profile

Innovation in Industrial Supply Commerce for Variety of Industrial and Engineering Components

Southeast Asia and India Edition

Singapore, Thailand, Vietnam Malaysia, Indonesia, India



Ever since the founding of the company in 1963 in Japan, MISUMI Group has been operating from behind the scenes in supporting the manufacturing industry, expanding our business throughout the global market. In Asia, we have established our subsidiaries in Singapore, Thailand, India, Malaysia, Indonesia, Vietnam, and etc.

MISUMI maintains 99.96% on-time success ratio for delivery of orders, earning customers' complete trust in knowing that any product ordered will be delivered on time. This achievement has led to MISUMI's robust market growth.

MISUMI's Business Operations Comprise:

- 1. "FA Business" mainly handles standardized components for automated equipment used in factory automation and other applications;
- 2. "Die Components Business" mainly handles die and mold parts used to make automobiles and electronics devices:
- 3. "VONA (Variation & One-stop by New Alliance) Business" is a relatively new distribution business which sells third-party manufactured products alongside MISUMI brand products. Products sold through the VONA platform include components for production equipment, materials for production activities and maintenance, repair and operations (MRO).

MISUMI has been proactively supporting the manufacturing industry from behind the scenes, starting from catalog sales in Japan and throughout the world. With customers' conveniences as our top priority, our mission is to provide high quality (Quality), low cost (Cost) and reliably quick delivery times (Time). We will continuously innovate MISUMI model in response to the advancement of digital manufacturing and to support customer's total manufacturing processes.



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MISUMI Group's Business Outline

MISUMI Group's business operations comprise: FA Business, which mainly handles standardized components used in factory automation and other applications; Die Components Business handles die and mold parts used to manufacture automobiles, electronics and electronical equipment. The VONA Business is a relatively new distribution business, selling third-party brand products alongside MISUMI brand products. Products sold under the VONA Business include components related to production facilities, production auxiliary materials and consumables such as MRO.

Major Products Handled by MISUMI Group



	Product Category			31 Million F	Product Items	
Manufacturing Business	FA Business	FA Standardized mechanical components	Shafts	Timing Pulleys	Linear Bushings	Flat Belt Conveyors
			Shaft Collars	Locating Pins	Gears	Couplings
		Positioning devices and measurement equipments (OST Business)	Motorized Stage Units	Actuators	Optical Measurement Devices	Optical Waveguide Alignment
	Die Components Business	Standardized parts for press and plastic die and mold parts	Punches	Button Dies	Ejector Pins	Sprue Bushings
Distribution Business	VONA Business	Mechanical components	Sensors and Switches	Couplings	Screws, Bolts and Nuts	Casters
		Wiring, control and PC components	Connectors	Switches	Cables	Transformers
		Cutting tools and components for production machining	End Mills	Hexagonal Wrenches	Milling Chips	Calipers
		Packaging, logistics & storage materials and safety & protection, environmental, sanitary and office supplies	Carts	Work Gloves	Parts Cleaner	Laboratory Equipment & Supplies

*FA: Factory Automation * OST: Optical & Scientific Technology * VONA: Variation & One-stop by New Alliance



MISUMI QCT Model

MISUMI Group engages in both manufacturing and distribution businesses. These are in turn supported by our business foundation and IT infrastructure. In the manufacturing business, we are standardizing products, expanding product domains, and strengthening our production infrastructure. Meanwhile, in the distribution business, we are increasing our product lineup and enhancing service offerings. Furthermore, we are working towards building a production materials platform by continuing to drive forth innovation within the business foundation, including IT, production, and distribution.

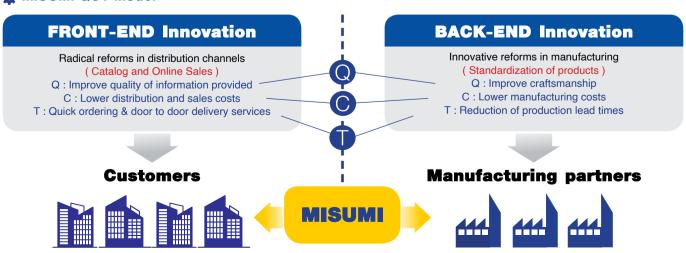
Transforming our business structure toward production materials platform



Optimizing Manufacturing on a Global Basis

MISUMI is leveraging the "MISUMI QCT Model", which aims to deliver high quality (Q) at low cost (C) with reliable, quick delivery times (T); radically transforming both customer distribution channels through catalog and online sales and transforming manufacturing through product standardization. As 'behind-thescenes supporter' of the global manufacturing industry, we assist customers within the industry by offering optimal services and delivery of a wide range of products used at manufacturing sites.

MISUMI QCT Model

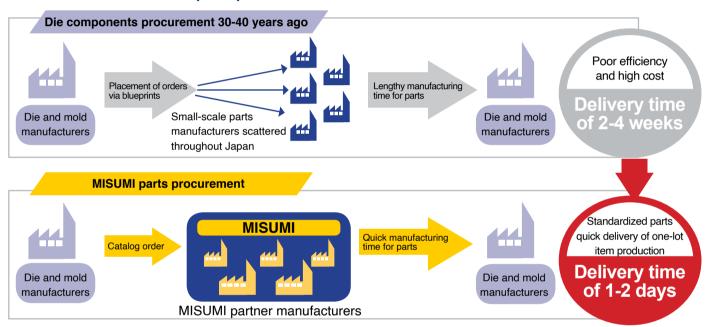




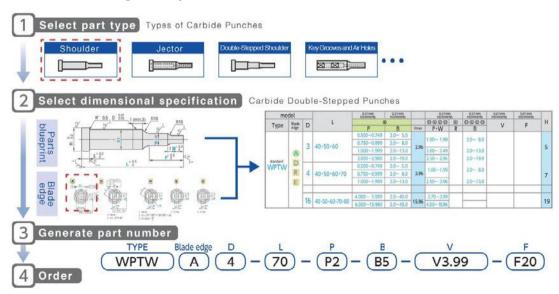
Manufacturing Business

MISUMI Group's e-catalog, mobile application and paper catalogs are devised so that customers simply enter a part number and dimensions to place an order. Traditionally, the ordering process for parts were inefficient. When ordering FA equipment parts or Die components, customers had to draw up blueprints for each part or component, select from a wide array of parts manufacturers, and individually negotiate delivery times and prices. MISUMI has significantly alleviated inefficiencies in parts procurement by standardizing parts and selling these offerings through online catalog.

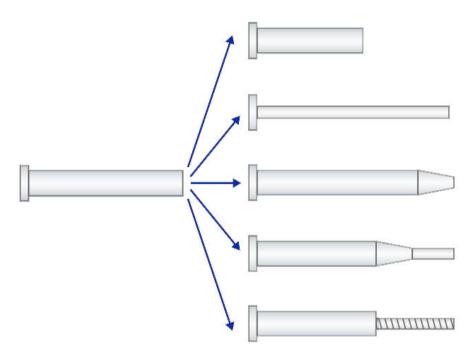
MISUMI's innovation for parts procurement



MISUMI's catalog order process

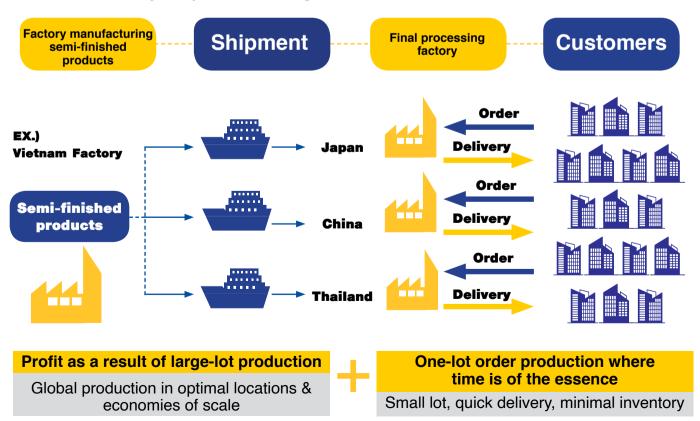


We mass produce semi-finished products at large-scale factories and complete final processing of these parts as ordered by customers in the market where they are required for use. This facilitates low cost, reliable and quick deliveries.



Semi-finished products → Finished products

Two contradictory competitive advantages which co-exist in tandem



Distribution Business



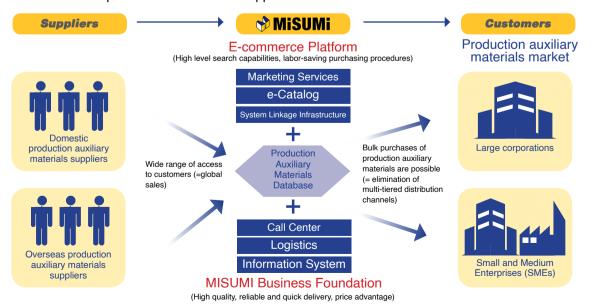
VONA Business is MISUMI's distribution business, furnishes customers with a wide range of products. In addition to our traditional lineup of die and mold components and FA manufacturing equipment components, we are also expanding our lineup of third-party brand products, which include production auxiliary materials and consumables used at manufacturing sites, such as tools, gloves, and packaging. In 2010, the VONA platform was launched to enable one-stop purchasing of various parts used at manufacturing sites for those customers looking to efficiently procure parts, while tapping into the needs of parts manufacturers looking to expand sales avenues outside of their own sales network. We are expanding the number of third-party manufacturers for which we handle products, thereby fortifying our product lineup. In addition, we are accelerating the growth of this business on a global scale.

Variation & One-stop by New Alliance



Strengths of the VONA business

VONA Business is the platform that connects suppliers with customers around the world.



Product Category Overview



Manufacturing Business

Factory Automation Business

Die Components Business

Automation Components











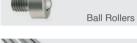










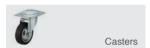












Press Components



































Plunger Sleeves



Wirings, **Electrical & Controls**

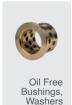
Band Heaters

Cutting Tools,

Processing Tools

Core Pins Material Handling & Storage, Safety & General Supplies, **Lab & Clean Room Supplies**























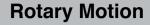








Linear Motion



Rotary Power Transmission





































Conveyors & Material Handling









































Framing & Support

Casters, Leveling **Mounts, Posts**

Antivibration, Sound **Proofing Materials, Safety Products**















Stands for Factory Frames







000















Punches & Dies

Guide Components

Peripheral Components









Shape Punches



Retainers























Cam Units





Hooks



Material Guide Rollers

Springs



















Pins Components











Heating Components











Cooling Components









Injection & Maintenance













Die Casting Components













COMPONENTS

ONA BUSINESS



Automation Components, Fasteners

OILES

Tubes

Levers

NBK, IMAO









Pneumatic Pipe Fittings





Crimps





Wires/Cables

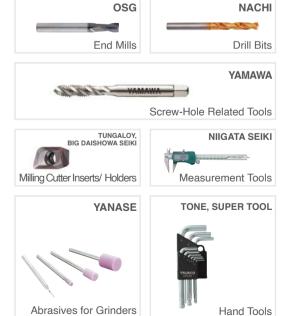




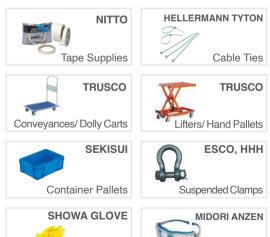




Cutting Tools, Processing Tools



Material Handling & Storage, Safety & General Supplies, **Lab & Clean Room Supplies**





5 Benefits of MISUMI

1. One-Stop Shop Service

MISUMI offers quick, hassle free, one-stop shop service to save your time.



2. On Time Delivery, Fast Delivery

On time and fast for every single brands. On time delivery guarantee at 99.96%.



3. Free Delivery, No MOQ

No need to pay delivery cost*.
Unlimited number of pieces or minimum price of order.



4. Easy to Search, Easy to Buy



Not good at searching?

It's not your problem any more!

5. Please contact us

We are available to assist on any matters.





*Delivery fee may be applicable for some overseas markets. Contact MISUMI in your country for more information.



7 Million

Products

2,000

Brands

50,000

Stock Items



Customer Service

Tel: +65-6733-7211 Email: cs@misumi.com.sg

Office Hours

Monday-Friday (9:00 am - 6:00 pm) Saturday (9:00 am - 3:00 pm) Sunday (Closed) *Refers to Local Time.



Singapore Office:

331 North Bridge Road, #07-02 Odeon 331, Singapore 188720



Homepage: https://sg.misumi-ec.com/





16 Million

Products

2,650

Brands

200,000

Stock Items



Property How to Contact

Customer Service

+66-33-684-730 Tel: Email: cs@misumi.co.th

Office Hours

Monday-Saturday (8:00 am - 6:00 pm) Sunday & Public Holiday (Closed) *Refers to Local Time.



Head Office:

300/24 Moo 1, Eastern Seaboard Industrial Estate, Soi 5, T.Tasith, A.Pluakdaeng, Rayong 21140, Thailand



Bangkok Office:

4345 Bhiraj Tower at BITEC, 24th Floor, Room No. 2404-2410, Sukhumvit Road, Bang Na Tai, Bang Na, Bangkok 10260, Thailand



Logistics Center:

WHA Logistics Park 4, 64/252-253 Moo 4, Eastern Seaboard Industrial Estate. T.Pluakdaeng, A.Pluakdaeng, Rayong 21140, Thailand



Solution Center:

333/131-132, Moo 3, T.Bowin, A.Sriracha, Chonburi 20230, Thailand



Homepage: https://th.misumi-ec.com/









Pune Warehouse



Bengaluru Warehouse

6 Million **Products** 2,500+

50,000+

Stock Items

Brands

Customer Service

How to Contact 💸

Office Hours

+91-124-468-8800

Monday-Saturday (9:00 am - 5:30 pm)

Email: cs@misumi.co.in

Sunday & Public Holiday (Closed)

Gurugram Head Office and Warehouse

Plot no 31. Electronic City. Phase IV, Udyog Vihar, Sec-18, Gurugram, Haryana, 122016

Bengaluru Sales Office and Warehouse

Sy Nos.92P,93P to 99P of Iggalur Village, Attibele Hobli, Anekal Taluk, Bengaluru Urban District, 562107



Pune Sales Office and Warehouse

Gate No 98/3, Post Kuruli, Murhe Vasti, Taluka Khed Dist-Pune, Maharastra, 410501

Ahmedabad Sales Office

1st & 2nd Floor, RE11, Iscon. Ambli Rd, Ambli, Ahmedabad, Gujarat, 380058



Chennai Sales Office

920A. Plot No. 1, 10th Floor. Olympia Technology Park, Guindy, Chennai, Tamil Nadu, 600032



Homepage: https://in.misumi-ec.com/







7 Million

Products

2,000

Brands

50,000

Stock Items



Mow to Contact

Customer Service

+60-3-7890-6399 Email: cs@misumi.com.my

Office Hours

Monday-Friday (9:00 am - 6:00 pm) Saturday (9:00 am - 1:00 pm) Sunday & Public Holiday (Closed) *Refers to Local Time.



Malaysia Office:

BO2-C-08, Menara 3, KL Eco City, No. 3, Jalan Bangsar, 59200 Kuala Lumpur, Malaysia



Homepage: https://my.misumi-ec.com/





8.3 Million

Products

4,200

Brands

68,800

Stock Items



Mow to Contact

Customer Service

Tel: +62-21-8984-0008 +62-21-8984-0007 Email: cs@misumi.co.id

Office Hours

Monday-Friday (8:30 am - 5:30 pm) Saturday (8:30 am - 3:00 pm) Sunday & Public Holiday (Closed)

*Refers to Local Time.



Jakarta Office:

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Cikarang Office:

Jababeka Industrial Estate I, Jl. Jababeka XIIB Blok W27, Cikarang Utara Bekasi, 17530 Indonesia











8 Million

Products

3,000

Brands

110,000

Stock Items



Mow to Contact

Customer Service

Tel: +84-222-361-1555 Email: cs@misumi.com.vn

Zalo chat : scan QR code



Office Hours

Monday-Saturday (8:00 am - 5:00 pm) Sunday & Public Holiday (Closed)

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Hanoi Head Office:

Lot No.15, TS11 Road, Tien Son Industrial Park, Hoan Son commune, Tien Du District, Bac Ninh province, Vietnam



Ho Chi Minh office:

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Homepage: https://vn.misumi-ec.com/



MISUMI Catalog Channel

To ensure our customers' conveniences, MISUMI EC platform has been on continuous advancement and innovation.

1. Paper Catalog

Select products from a paper catalog and place order online

Catalogs



2. e-catalog



Operation of E-Commerce Sites in 11 Languages in 16 Countries

3. Mobile Application

MISUMI proprietary application is available for both Android and iOS devices



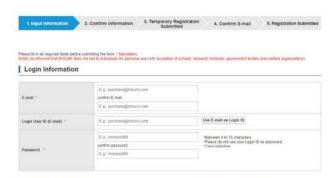
e-catalog Guideline

How to Register

Visit our website in your country

Click "New User" or "Register" button





Fill in your registration form completely



Enjoy the benefits of MISUMI Customer

How to Search



Input the search term / word into the "Search" box

The system will recommend the products. Choose product based on your needs.

Find Product Easier by Showing Item and Brand Suggestion



e-catalog Guideline

Product Ordering Flow



Request for Quotation or Ordering

Select the product and Click "Order" or "Quote" button at top of Cart page

e-catalog Guideline



The quotation /order

is ready to print now!!
Enjoy our on time and fast delivery service.

Global Network



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MISUMI provides part types and size variations configurable at the micron-level. We save customers valuable time by lessening the burden related to designing parts, procurement, maintenance and so on. Time saved can be better spent by our customers toward intellectual production such as product concept development and design work.

MISUMI offers a service that makes customer's production material procurement process efficient by harnessing the MISUMI QCT Model, which aims to deliver high quality (Q) at low cost (C) with reliably quick delivery times (T), to serve our customers.

This is MISUMI's value proposition of "Time Strategy".

MISUMI is always ready to meet the needs and provide better services to continue assisting your company to grow and develop further.

It's all about TIME













